



QUESTIONNAIRE FOR NEW DISTRIBUTORS/REPRESENTATIVES

Please print, fill in, scan and email to sales@solardrive.com or send as ordinary mail to:

SolarDrive
Egernvej 15
8270 Højbjerg
DENMARK

(you are welcome to copy the content into a Word document to create more space for your answers)

SolarDrive ApS prides itself on mutually profitable relationships with independent companies and business people who represent the company. This is the result of careful investigation by both you and SolarDrive of the suitability of an association. Answering this questionnaire will determine whether there is a basis for a mutually profitable relationship. We have many such suitable relationships around the globe. Please note that any false statements will be cause for terminating any relationship and agreements between you and SolarDrive ApS.

A. About You and your Business

Personal Name:

Title:

Email:

Phone Number:

Cell Phone:

Business Name:

Company Registration no.:

Business Address:

Year Business Founded:

Number of Employees:

Annual Turnover:

Main Activities:

Distribution experience:

If you have or represent other solar products in your business state them here:

Which prospects are you presently selling to?:

B. General

How did you find SolarDrive?:

Why are you interested in selling SolarDrive products?:

Are you applying to be a (check mark the right answer)

Reseller (you purchase from SolarDrive Distribution ApS at wholesale and sell to the end user at a higher price)?

Commissioned Representative
(SolarDrive Distribution ApS sells to the end user and pays a commission to you)?

Customer (you purchase from SolarDrive Distribution ApS for your own use)?

Are you financially able to purchase at least 10 sample systems and accessories (approx. 15,000 USD)?

Yes

No

C. The Potential Market

Assuming the least expensive SolarDrive system sells for 1,800 USD, please answer the following.

Why do you think you can successfully sell SolarDrive Systems?:

Estimated Accumulated Sales 1st Year in USD:

Estimated Accumulated Sales 2nd Year in USD:

Do you have customers today who want to buy SolarDrive powered systems?:

Have you completed a marketing study?:

Do you have a specific project already in mind which requires SolarDrive products or project assistance? If yes, please describe:

D. Installation/After Sale Service

How will your company perform service, installation and after sales service?:

E. Other

What is the local electricity price per kWh?:

Are there any governmental or local incentives on solar powered products?:

Do you see any local competitors to SolarDrive?:

Date and signature